Digital Marketing Digital Marketing Is your church positioned to engage? Pastor Darius Woodley Executive Min. Ty Sharpe

LifeChangersNY.org + ItsTheNewLife.org

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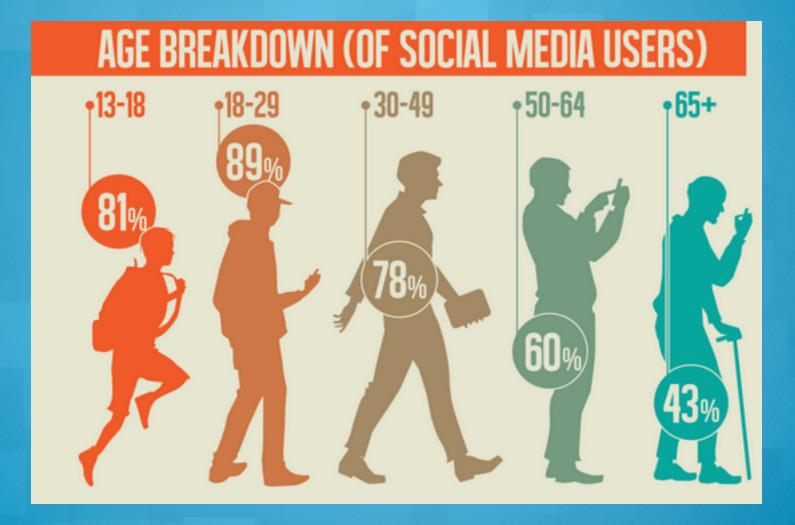
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## **1.15** Billion+ total users

facebook

751 Million users access Facebook from mobile with 7,000 different devices

There are over 10 Million Facebook apps so far

23% of Facebook user's check their account more than 5 times a day

74% of marketers believe Facebook is important for their lead generation strategy

350 Million photos are uploaded every day

75% of possible engagement a post gets in its first 5 hours

There are over 288 million monthly active users

28% of Retweets are due to inclusion of "please RT!"

Twitter's fastest growing age demographic is 55 to 64 year olds, registering an increase in active users of 79%

60% of Twitter users access it from mobile

Approx 20 million user accounts are fake

On an average, over 400 million tweets being sent per day

208 is average number of tweets per account



twitter



Goog

Over 343 Million active users on Google+

Platform has over 67% male users

80% users login at least once a week to Google+ and 60% users login everyday

The +1 button is served more than 5 billion times per day

40% of marketers use Google+, 70% desire to learn more and 67% plan to increase Google+ activities

Animated GIFs are still the most engaging type of post

#### More than 69% of users are female

Only 6% of users have connected their Facebook accounts

Food is the top category on Pinterest with 57% discussing about food-related content

80% of total Pinterest's pins are repins

'Nordstorm' is the most popular brand on Pinterest with more than 4.4 Million followers

Garlic Cheesy Bread is the most repinned Pinterest Pin



Pinterest

### More Stats

There are over 1 billion unique monthly visitors on YouTube

4.2 billion people use mobile device to access social media sites

Social media generates almost double the marketing leads of trade show, telemarketing, daily mail, or PPC

Women check out a brand's social page more often than men

More than 23% of marketers are investing in blogging and social media

Around 46% of web users turn to social media for making purchase

60% consumer says the integration of social media makes them more likely to share product and services.

# Why is this important?

- ✓ Would you like to increase your outreach?
- O Would you like more interaction beyond the four walls between you and your members?
- Ø Would you like to measure the impact from your evangelism?
- O Would you like more people be aware of your existence in their community?

## **Fear Factors**

- ⊘ Security
- How much is this going to cost?
- We don't have enough content
- ⊘ I don't have any time
- Who's going to manage this?

- O How can I keep up with it?
- ⊘ It's the young people thing
- ✓ I have a small church
- ✓ Is this a fad?
- ⊘ Is it user friendly?
- ⊘ It's to secular

### The blueprint for digital marketing success



Map the landscape

Plan

Build the foundation

Engage

Participate in and ignite conversations



Report on metrics and Key Performance Indicators

### Each step enables greater results

## What are your goals for digital marketing?

### O Enhance reputation

- O What experience do you want your visitors to have?
- ✓ What are you offering to make them want to return?
- Is your website & SM a ministry tool?
  - They should allow a two way interaction between members and the organization
  - Visitors should be able find the information they need in to learn more about your ministry

### What are your goals for digital marketing?

- O What are your benchmarks to determine the effectiveness of your digital outreach?
  - Your goals will decide what you should do, and what you should measure
    - Ex: Physical guests at your location and new likes on your Facebook page

# Don't push - PULL

Focus your media on helping others

- Answer questions
- O Add value
- ⊘ Have real conversations



## What should you measuring?

### Participation in the community

O How many have shared and/or referred your ministry

O New members attracted from digital marketing

- O Tracking codes count the Web site visitors
- Measure unique and return visitors
- ⊘ Effectiveness of portal page

  - Length of stay on site

## **Readjust your ministry approach**

**Traditional Approach** 

Instinct and intuition

Corrective

Years, months, weeks

Human insight

**Decision support** 

Efficient

**New Approach** 

**Fact-driven** 

Directive

Hours, minutes, seconds

**Applied semantics** 

**Action support** 

Optimized

# Tools for the 3.0 Ministry



## Live Streaming

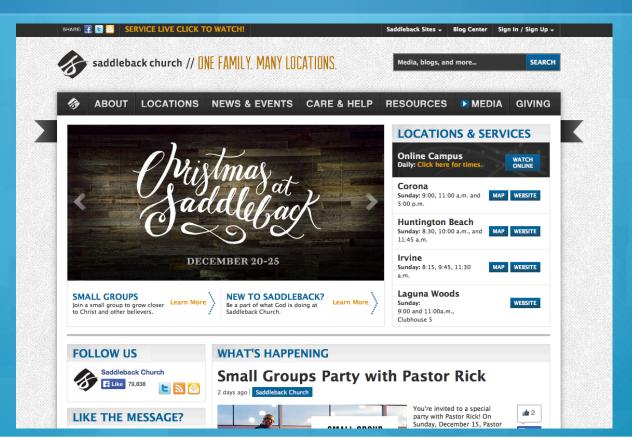


# Who's doing it well?





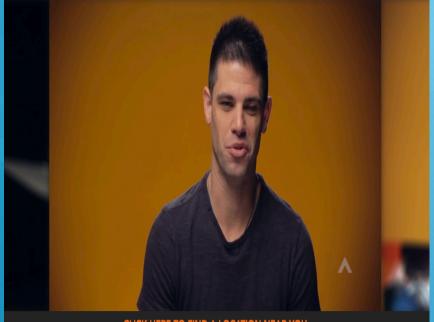
# Who's doing it well?



# Who's doing it well?



LEARN WATCH / MORE SERMON GIVE GET IN ONLINE TOUCH



#### CLICK HERE TO FIND A LOCATION NEAR YOU

#### Elevation

Outreach, we work in partnership with nonprofit organizations locally, nationally, & globally to feed the hungry, fight homelessness, empower children and families, respond to the needs of people in crisis, rescue victims of injustice, and lead a generation into a greater life of generosity and service. When you give to Elevation Church, 12% of your giving goes directly to support these partnerships.

> LEARN MORE ABOUT OUTREACH

#### LEARN WATCH A PLAN GET GIVE MORE SERMON A VISIT INVOLVED ONLINE

CHURCH

Our Beliefs The 4Gs The Code Pastor Stev Sermon Give Onl hive Outreach Go Annual R ore @ElevationChurch: "If you want to change the direction of your life, change the declaration of your lips." #TBT #NowPlaying http://t.co/7N0YwFLKWh

## **Sharable Content**

**Elevation Church Baptism Video** 

http://vimeo.com/73148422

## MailChimp Design Alliance

#### An Open Letter to the Alliance

As you know, designing for email is not celebrated work, and it suffers a poor reputation for a multitude of reasons. Most notably, the tools required for email design are archaic. Many of the great advancements that have been made with web standards have not been adopted by email providers. And considering all the ways email has been historically abused, it's easy to see why there's a lack of interest—even disdain—for email design.

We've gathered to change that perception. Email remains the king of communication, and it's not going to disappear anytime soon. By demonstrating what's possible with email design, we'll convince other designers of its usefulness and power. After all, there's something deeply rewarding about mastering ancient techniques. A man who can catch a fly with chopsticks can accomplish anything.

Take heart, designers. The journey will be long, but our cause is just.

#### Godspeed,

Fredrick von Chimpenheimer, IV Founder, MailChimp Design Alliance

#### Upcoming Events

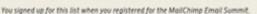


MAY	Happy Hour a
27	Octane
	May 27, 5-7pm

#### About the Design Alliance

The MailChimp Design Alliance is a fictional league of designers that would be really impressive, you know, if it were real.

Follow on Facebook
Follow on Witter
Forward to a friend



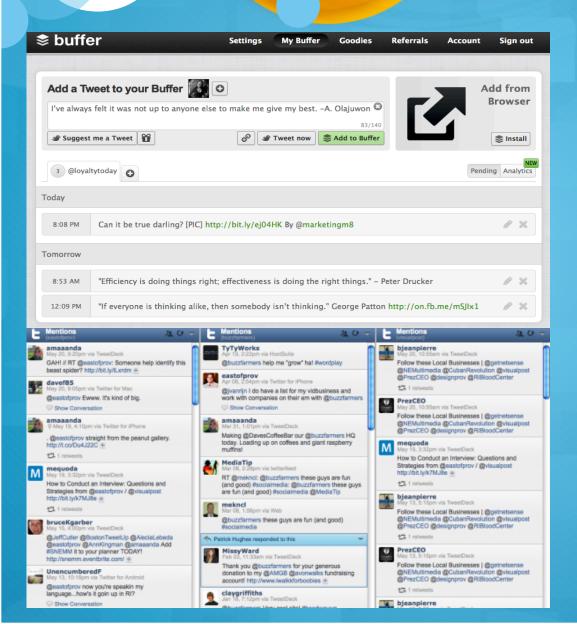
#### O Update Subscription Preferences X Unsubscribe

25 Our mailing address is 512 Means Street, Suite 404, Atlanta, GA 30318.



## MailChimp. Email

## Newsletter



### **Content Management**

# buffer



### How can you execute across your church?

- Educate: Make sure your S/M team understands how to effectively utilize it.
- Policies: Clearly spell out what is allowed and what is not
- Shareable Content: Create content that is available on "www.YourChurch.org" site as well as S/M outlets so that members have a chance to spread the message.
- Evangelism: Encourage your members to participation online and explain why this is important.

Q&A

Their are no questions to small to answer